

**INDUSTRIAL SEARCH COMMITTEE MINUTES
SEPTEMBER 15, 2015**

SIGN IN

**PAUL JACKSTADT
TIM ELLIOTT
DAN MCDOWELL
JUDY WHITAKER
BILL DAVIS
GERALD WILLIAMS**

**NIKKI PETRILLO
BRIAN KONZEN
ED HAGNAUER
DON THOMPSON
BOB PICKERELL
WALMER SCHMIDTKE**

ALDERMAN JACKSTADT CALLED THE MEETING TO ORDER.

JACKSTADT STATED THAT WE WILL BE SPEAKING ON GOOD ENERGY ON RESIDENTIAL AGGREGATION.

JACKSTADT TURNED THE MEETING OVER TO ATTORNEY ERIC ROBERTSON.

ROBERTSON STATED THAT I HAVE RECEIVED A REPORT FROM GOOD ENERGY, AN AGREEMENT WITH THEM WILL BE UP IN MAY. WE HAVE TO REPS FROM THE COMPANY A MR. PHILLIP CARR AND TOM SLAY.

REPRESENTATIVE STATED THAT WE ARE LIKE BROKERS; WORKING FOR THE CITY AND IN MAY WE WILL GO OUT FOR THE CITY AND NEGOTIATE, WE ARE ADVISERS TO GRANITE CITY.

REPRESENTATIVE STATED THAT WE NEGOTIATE FOR THE CITY. THE CHART THAT WE HAVE HANDED OUT SHOWS A SIGNIFICANT AMOUNT OF SAVINGS. OUR JOB IS TO GET YOU THE BEST CUSTOMER SERVICE AND BEST PRICE FOR YOUR CITY. WE ENROLL THE PEOPLE IN THE PROGRAM AND KEEP THEM IN THE PROGRAM. CUSTOMERS WITH AMEREN ARE PAY OUT 7 CENTS PER UNIT. THE AVERAGE HOUSE HOLD WOULD PAY ABOUT \$150.00 MORE THAT ARE NOT IN THE PROGRAM. WE ALSO SEND NEW HOME OWNERS INFORMATION HOW TO JOIN THE PROGRAM TO SAVE THEM MONEY. WE SHOULD HAVE ALL THE INFORMATION FOR THE CITY IN THE NEXT 5-6 WEEKS TO GO FORWARD WITH THE NEW CONTRACT FOR SAVING THE CITY HOMEOWNERS ENERGY COST. THE SIZE OF THE GROUP THAT WE REPRESENT GIVES US LEVERAGE IN NEGOTIATING.

MAYOR STATED THAT THESES ARE THE SAME GUYS THAT ARE RESPONSIBLE FOR THE LOWER RATES THAT WE HAVE RECEIVED IN THE PAST.

DISCUSSION BY THE COUNCIL AND MAYOR ON THE BIDDING PROCEDURE FOR ENERGY AGGREGATION. MAYOR STATED THAT WE WILL TAKE THE LOWEST BID FOR THE PEOPLE.

MOTION BY JACKSTADT, SECOND BY DAVIS TO ADJOURN. MOTION CARRIED.

MEETING ADJOURNED.