

INDUSTRIAL SEARCH COMMITTEE MINUTES  
DECEMBER 2, 2014

SIGN IN

PAUL JACKSTADT

GERALD WILLIAMS

VIRGIL KAMBARIAN

BRIAN KONZEN

ED HAGNAUER

JACK JENKINS

DAN MCDOWELL

JUDY WHITAKER

ALDERMAN JACKSTADT CALLED THE MEETING TO ORDER.

JACKSTADT STATED THAT WE HAVE AN INTERGOVERNMENTAL AGREEMENT AND AN ORDINANCE ESTABLISHING AN ENTERPRISE ZONE THAT ARE BOTH UP FOR APPROVAL TONIGHT.

JACKSTADT TURNED THE MEETING OVER TO THE MAYOR.

MAYOR STATED THAT BOTH OF THE TWO THINGS WE ARE VOTING ON TONIGHT FOR APPROVAL; THE FIRST IS INTERGOVERNMENTAL AGREEMENT BETWEEN VENICE, MADISON, AND GRANITE CITY. THE SECOND IS THE BOUNDARIES FOR THE ENTERPRISE ZONE.

MOTION BY JACKSTADT, SECOND BY DAVIS TO APPROVE THE ORDINANCE FOR THE ENTERPRISE ZONE AND THE INTERGOVERNMENTAL AGREEMENT. MOTION CARRIED.

JACKSTADT THE SECOND ITEM ON THE AGENDA IS AN INFORMATIONAL FLYER FROM WASTE MANAGEMENT.

JACKSTADT TURNED THE MEETING OVER TO JON FERRY TO DISCUSS THE WASTE MANAGEMENT RECYCLING.

FERRY STATED THAT THE PURPOSE IS TO INCREASE RECYCLING JUST INFORMATIONAL ONLY AND WE HAVE DAN HANNAH FROM WASTE MANAGEMENT AND DIANE DOSTNER FROM RECYCLE BANK. RECYCLE BANK IN INDEPENDENT FORM WASTE MANAGEMENT. FERRY TURNED OVER TO DAN AND DIANE TO DISCUSS.

HANNAH STATED THAT THE CURRANT AGREEMENT EXPIRES SEPTEMBER OF 2016; CURRENTLY OUR BASIC IS ONCE A WEEK TRASH PICK UP AND EVERY OTHER FOR RECYCLING.

HANNAH STATED BY ADDING CARTS FOR EVERYONE THIS WOULD INCREASE RECYCLING; ASKING FOR AN EXTENSION TO THE CURRENT AGREEMENT; THIS WOULD EXTEND THE CONTRACT FOR 2016-2021; ONE OF THE REASONS FOR THE ADDITIONAL FIVE YEARS IS WE WILL BE MAKING A \$400,000.00 FOR 8,000 CARTS; IN ADDITION TO THAT RECYCLE BANK IS A NEW PARTNER TO WASTE MANAGEMENT. RECYCLE BANK IS A REWARDS PROGRAM; OUR RECYCLING IN O'FALLON IS UP 35%.

MAYOR STATED THAT WE HAVE NOT HAD AN OPPORTUNITY TO LOOK OVER THE NEW CONTRACT.

HANNAH STATED THAT ONCE COUNCIL APPROVES IT WILL TAKE 3 MONTHS TO GO INTO EFFECT; ALSO EACH PERSON WOULD PAY FIFTY CENTS A MONTH PER HOUSEHOLD.

DIANNE STATED THAT WE WOULD LIKE TO INCREASE THE CITY'S RECYCLING FROM THE CURRENT STAGNANT RATE OF 18%. WE WANT TO MAKE RECYCLING EASY AND CONVENIENT; WE HAVE INCREASED TO 96 GALLON CARTS AND INCLUDED WHEELS ON THEM; OUR JOB IS TO EDUCATE THE PEOPLE TO RECYCLE BETTER. SECOND IS TO ENGAGE PEOPLE BY WEB SITE, MAILERS, TO REACH PEOPLE WHEREVER THEY ARE. THIRD IS TO REWARD THE PEOPLE BOTH MONETARY AND SOCIAL REWARDS. RECYCLE BANK JUST CELEBRATED ITS TEN YEAR ANNIVERSARY, BEEN IN PARTNERSHIP WITH WASTE MANAGEMENT FOR THE PAST THREE YEARS. AND WE OVER 300 CITIES ACROSS THE NATION. WE HAVE A CUSTOMER SUPPORT GROUP MUCH MORE.

JACKSTADT STATED NEXT IS A 1511 JOHNSON RD.

MAYOR STATED THAT A MESSAGE WAS SENT TO MR. WOOD AND HE WILL BE HERE TO EXPLAIN TO COUNCIL.

JACKSTADT TURNED THE MEETING OVER TO MR. WOOD.

WOOD STATED THAT THE ORIGINAL CONTRACT TIME WAS UP ON NOVEMBER THE 5<sup>TH</sup>, 2014 AND THAT'S WHEN WE SENT AN AMENDMENT ASKING FOR MORE TIME; WE ARE TRYING TO NEGOTIATE ALL THREE PROPERTIES IN ON THE DEAL; I HAVE 3 CLIENTS; 2 RESTAURANTS AND 1 DRUG STORE FOR THE PROPERTY. WE HAVE BEEN NEGOTIATING; WE HAVE 56 MORE DAYS ON OUR CONTRACT; THE FIRST WEEK IN JANUARY WOULD BE EARLIEST FOR THE DRUG STORE AND THE DRUG STORE WOULD PROBABLY TAKE MORE TIME THAN THAT. THE REASON WE REJECTED YOUR PROPOSAL IS THE COMPANY DOESN'T PUT UP HARD MONEY UNTIL WE HAVE A WRITTEN COMMITMENT.

WOOD STATED THAT WE WOULD LIKE TO REINSTATE THE CONTRACT WITH THE CITY.

JACKSTADT STATED THAT MR. WOOD WOULD LIKE TO EXTEND THE AGREEMENT.

ATTORNEY ROBERTSON STATED THAT WE CAN STILL NEGOTIATE ON THE ORIGINAL AMENDMENT.

DISCUSSION BY THE MAYOR, COUNCIL, AND COMPTROLLER ONEY ABOUT THE CONTRACT WITH MR. WOOD.

JACKSTADT STATED THE WHAT MR. WOOD IS ASKING FOR IS THE ORIGINAL 56 DAYS LEFT ON THE CONTRACT PLUS AND 60 MORE DAYS.

MOTION BY JACKSTADT, SECOND BY DAVIS TO ALLOW THE PROPERTY DEVELOPMENT AN ADDITIONAL 60 DAYS AND HAVE THE ATTORNEY DRAW UP THE ADDITIONAL PAPER WORK. MOTION CARRIED.

MOTION BY DAVIS, SECOND BY THOMPSON TO ADJOURN. MOTION CARRIED.

MEETING ADJOURNED.